

ABSTRACT

This study aims for companies to know the effect of teamwork, leadership style, on work efficiency through incentives. The number of samples in this study was 39 employees. This study uses a quantitative approach from the results of the questionnaire. Analysis and test of data quality using SPSS 16. Based on the data and results of testing conducted Teamwork used at PT. Mitra Unggas Sejati is teamwork on incentives $0.000 < 0.05$, leadership style on incentives $0.582 > 0.05$, teamwork on work efficiency $0.000 < 0.05$, leadership style on work efficiency $0.002 < 0.05$, incentives on work efficiency $0.042 < 0.05$, teamwork through incentives on work efficiency obtained $0.610 > 0.476$ This result shows that indirectly Teamwork through incentives has a significant effect on efficiency, leadership style through incentives on work efficiency is obtained $0.358 > 0.339$ These results indicate that indirectly Leadership style through incentives has a significant effect on efficiency.

Keywords: *Teamwork, Leadership Style, Work Efficiency, Incentives*